



COMMUNITY PROFILE

Fauquier County, Virginia

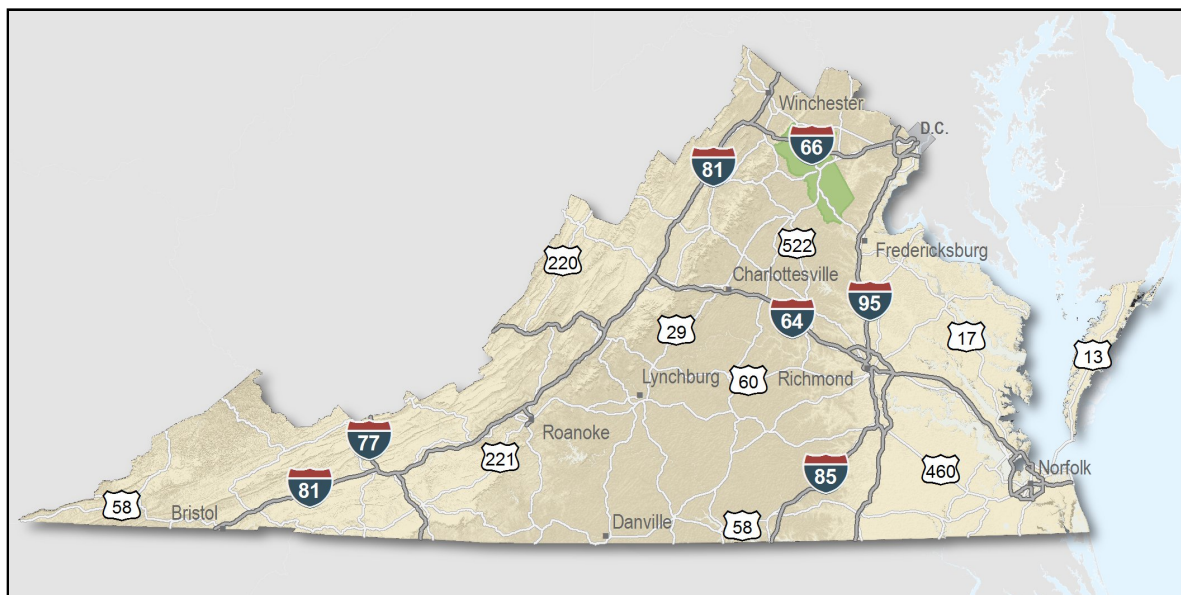


**VIRGINIA ECONOMIC
DEVELOPMENT PARTNERSHIP**
www.YesVirginia.org

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, 40 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 32 Fortune 1000 firms.
- Headquarters to over 70 firms with annual revenue over \$1 billion.
- More than 17,300 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 45 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



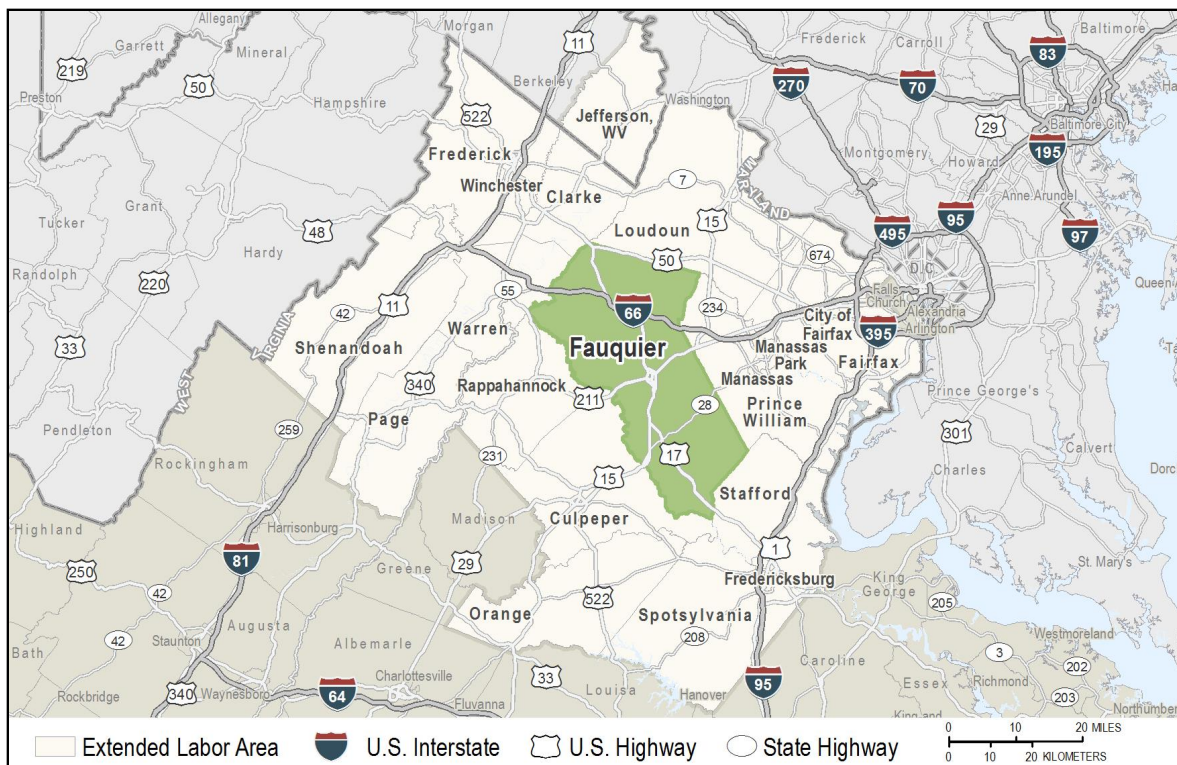
Location

Fauquier County is situated in north-central Virginia in the midst of a productive and scenic agricultural region. The Rappahannock River forms the western and southern boundaries of this 651 square mile county, the eighth largest in land area in Virginia. Interstate 66 provides a direct link to the nearby Washington, D.C. metropolitan area. Access to eastern markets is complemented by five U.S. primary highways. The town of Warrenton, in central Fauquier County, serves as the county seat and as the center of commerce and trade for the community.

A unique county, Fauquier is located in north-central Virginia, only 40 miles from Washington, D.C.; 95 miles northwest of Richmond; and 188 miles northwest of Norfolk.

The county is part of the Washington-Arlington-Alexandria Metropolitan Statistical Area (MSA).

Fauquier County is located 40 miles southwest of Washington, D. C.; 95 miles northwest of the state capital of Richmond; and 188 miles northwest of Norfolk.



Labor Market

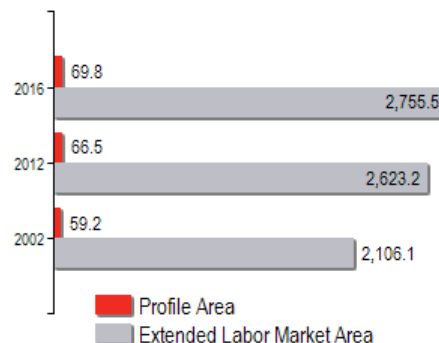
Population		
Gender Distribution (2011)		
	Male	Female
Fauquier County	49.3%	50.7%
Race/Ethnicity (2011)		
Classification	Profile Area	Extended Labor Area
White	57,625	1,859,313
Black	5,709	309,756
Two or More	1,451	82,511
Asian	915	300,186
American Indian or Alaska Native	304	16,931
Pacific Islander	67	3,328
Hispanic (may be of any race)	4,284	81,396
Median Age (2011)	42 years	

Civilian Labor Force 2012	
Fauquier County	36,190
Extended Labor Market Area	1,418,523
Total	1,454,713

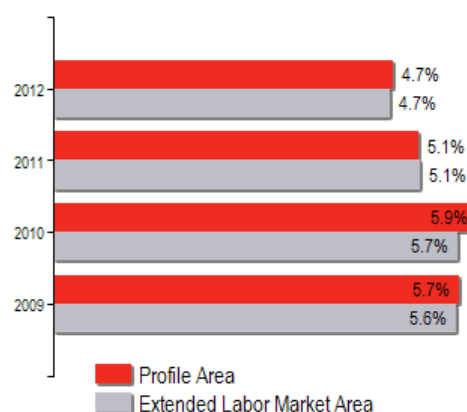
Labor Force Participation (2007-2011)	
Fauquier County	70.3%
Extended Labor Market Area	71.5%

Unemployment	
Unemployment Rate (July 2013)	
Fauquier County	4.6%
Extended Labor Market Area	4.8%
Statewide	5.8%
Unemployed (2012)	
Fauquier County	1,719
Extended Labor Market Area	67,006
Total	68,725
Underemployed (2nd Quarter 2013)	
Fauquier County	3,497
Extended Labor Market Area	140,996
Total	144,493

Population in Thousands



Unemployment Rates



Labor Market

Commute Time (2007-2011)

Worked from home	1,718	5.2%
Under 15 minutes	6,233	20.0%
15-24 minutes	5,826	18.6%
25-34 minutes	4,510	14.4%
35-44 minutes	2,756	8.8%
45-59 minutes	3,946	12.6%
Over 60 minutes	8,049	25.7%
Mean Travel Time to Work (minutes)		38

Virginia is the northernmost
Right-to-Work state on the East Coast.

Additional Labor Resources

High School Graduates Not Continuing (2011-2012)	143
Two-Year College Graduates (Spring 2012)	2,931
Two-Year College Enrollees (Fall 2012)	31,619
Other College and University Graduates (Spring 2012)	9,062
Total	43,755

Labor Market

Career Readiness Certificate (01/01/2011-10/31/2012)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Fauquier County	34
Extended Labor Market Area	1,897
Total	1,931

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com.

Educational Attainment

On-Time Graduation Rate (Class of 2012)	93.1%
Percentage of Fauquier County population age 25+ who are high school graduates (2007-2011)	90.4%
Percentage of Fauquier County population age 25+ who have earned a Bachelor's Degree or higher (2007-2011)	32.3%

Labor Market

Employment by Sector* (4th Qtr. 2012)		
Agriculture Forestry Fishing and Hunting	480	2.2%
Mining Quarrying and Oil and Gas Extraction	N.D.	N.D.
Utilities	N.D.	N.D.
Construction	2,081	9.6%
Manufacturing	815	3.8%
Wholesale Trade	469	2.2%
Retail Trade	2,883	13.4%
Transportation and Warehousing	326	1.5%
Information	136	0.6%
Finance and Insurance	498	2.3%
Real Estate and Rental and Leasing	377	1.7%
Professional Scientific and Technical Services	1,707	7.9%
Management of Companies and Enterprises	239	1.1%
Administrative and Support and Waste Management	466	2.2%
Educational Services	345	1.6%
Health Care and Social Assistance	2,738	12.7%
Arts Entertainment and Recreation	393	1.8%
Accommodation and Food Services	2,017	9.4%
Other Services	1,084	5.0%
Total Government	4,416	20.5%
Federal Government	622	2.9%
State Government	412	1.9%
Local Government	3,382	15.7%
Unclassified	0	0
Total	21,570	100.0%

N.D. - Not Disclosed

*By Business Establishment

Without the help of key support organizations, economic growth initiatives will not be successful. Fauquier County is fortunate to have a strong Chamber of Commerce, an expanding Technology Alliance, and a revitalized Industrial Development Authority.

Labor Market

Major Employers

Manufacturing

<i>Company</i>	<i>Product/Service</i>	<i>Estimated Employment</i>
CHEMetrics	Industrial water test kits	50 - 99
Ross Industries	Food & packaging machinery	100 - 299
SMITH-MIDLAND Corporation	Precast concrete products	50 - 99

NonManufacturing

<i>Company</i>	<i>Product/Service</i>	<i>Estimated Employment</i>
Command Technologies, Inc.	Systems engineering	50 - 99
Fauquier Hospital, Inc.	Health care	600 - 999
Pepsi-Cola Bottling Company	Wholesale soft drinks	100 - 299
SAIC	Information systems & technology solutions	20 - 49
The Arlie Foundation	Conference center	100 - 299
Wal-Mart Stores, Inc.	Discount supercenter	100 - 299

More than 45 percent of Fauquier County citizens travel each day to jobs outside of the county.

Labor Market

Union Activity (2/2007 - 2/2012)

Petitions filed for representation	1
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Labor Market

Estimated Earnings (May 2011)

<i>Occupation</i>	<i>Median Wage</i>	<i>Mean Wage</i>	<i>Median Salary</i>	<i>Mean Salary</i>
Laborers and Freight, Stock, and Material Movers, Hand	\$12.25	\$12.90	\$25,477.33	\$26,826.19
Heavy and Tractor-Trailer Truck Drivers	\$18.22	\$19.39	\$37,912.24	\$40,337.16
Maintenance and Repair Workers, General	\$19.91	\$20.98	\$41,409.64	\$43,633.45
Office Clerks, General	\$16.09	\$16.64	\$33,477.17	\$34,612.78
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$20.53	\$20.42	\$42,710.08	\$42,469.78
Receptionists and Information Clerks	\$14.56	\$14.57	\$30,284.28	\$30,298.47
Customer Service Representatives	\$17.36	\$18.57	\$36,105.29	\$38,609.72
Bookkeeping, Accounting, and Auditing Clerks	\$21.14	\$21.22	\$43,969.39	\$44,144.80
First-Line Supervisors of Office and Administrative Support Workers	\$28.55	\$30.23	\$59,387.32	\$62,876.28
Electrical Engineers	\$46.64	\$48.48	\$97,009.91	\$100,843.20
Computer Support Specialists	\$27.56	\$29.53	\$57,328.88	\$61,422.49
Network and Computer Systems Administrators*	\$42.90	\$44.25	\$89,232.95	\$92,039.02
Database Administrators	\$48.14	\$46.55	\$100,131.00	\$96,816.43
Software Developers, Systems Software	\$55.25	\$56.07	\$114,916.10	\$116,619.00
Software Developers, Applications	\$51.42	\$51.23	\$106,949.70	\$106,563.70
Computer Programmers	\$37.08	\$39.56	\$77,120.26	\$82,284.64
Computer Systems Analysts	\$49.70	\$50.41	\$103,368.60	\$104,857.80
Accountants and Auditors	\$36.80	\$40.90	\$76,550.11	\$85,062.76
Management Analysts	\$47.06	\$50.26	\$97,888.88	\$104,558.80
Purchasing Agents, Except Wholesale, Retail, and Farm Products	\$37.24	\$39.53	\$77,456.30	\$82,227.91

Per Capita Personal Income (2011)

\$54,400

Median Family Income (2007-2011)

\$102,805

Education

Public School Enrollment (Fall 2012)		
<i>Level</i>	<i>Number</i>	<i>Enrollment</i>
Elementary	11	4,835
Middle	5	2,682
High School	3	3,548

Student Teacher Ratio (FY2011)	
Elementary	17:1
Secondary	8:1

Per Pupil Expenditure (FY 2012)
\$11,014.00

On-Time Graduation Rate (Class of 2012)
93.1%

High School Graduates Continuing Education (2011-2012)
84.5%

Advanced Programs (2010-2011)	
Governor's Schools	
Mountain Vista Governor's School	
Thomas Jefferson High School for Science and Technology	
Students taking 1 or more Advanced Placement (AP) Courses	714
Students taking 1 or more AP Exams	699
Students taking 1 or more college courses	223

Founded in 1970, Lord Fairfax Community College (LFCC) is a comprehensive, multi-campus public institution of higher education.

Education

Workforce Development Facilities	
<i>Facility</i>	<i>Type</i>
Albemarle Career Center	Satellite Center
Charlottesville Workforce Center	VEC Workforce Center
Culpeper Career Resource Center	Comprehensive Center
Culpeper Workforce Center	VEC Workforce Center
Greene County Job Spot	Satellite Center
Lord Fairfax Community College Workforce Solutions	Career and Technical Center
Louisa Employment Center	Satellite Center
Nelson Career Resource Center	Satellite Center
Orange Workforce Center	Satellite Center
Rappahannock Career Resource Center	Informational Center
The Workplace	Satellite Center
Workforce Information Center - Madison	Informational Center

Lord Fairfax Community College serves eight localities in the Shenandoah Valley and Piedmont regions. The localities are the counties of Clarke, Fauquier, Frederick, Page, Rappahannock, Shenandoah and Warren and the city of Winchester.

Education

Higher Education Facilities — Fall 2012	
Facility	Enrollment
George Mason University - Fairfax Campus	25,064
Northern Virginia Community College - Woodbridge Campus	10,028
Northern Virginia Community College - Loudoun Campus	9,787
Northern Virginia Community College - Manassas Campus	7,165
George Mason University - Loudoun Campus	2,735
George Mason University - Prince William Campus	2,516
Germanna Community College - Locust Grove Campus	2,373
Lord Fairfax Community College - Fauquier Campus	2,241
University of Mary Washington - Stafford Campus	712
Christendom College	453
Virginia International University	422
Patrick Henry College	347
Centura College - Alexandria Campus	25
Germanna Community College - Daniel Technology Center	†
Germanna Community College - Stafford County Center	†
George Washington University - Virginia Science and Technology Campus	†
ECPI University - Northern Virginia Campus	†
ITT Technical Institute - Chantilly Campus	†
Stratford University - Woodbridge Campus	†
Strayer University - Loudoun Campus	†
Strayer University - Manassas Campus	†
Strayer University - Woodbridge Campus	†

† Enrollment figures are not available.

In addition to Lord Fairfax Community College, located in Fauquier, residents have access to two other community colleges, five colleges and universities, and training facilities such as ECPI. Nearby colleges and universities include George Mason University, George Washington University, Mary Washington University, University of Virginia and Christendom College.

Transportation

Interstates	
Name	Distance
I-66	0.0 miles (0.0 km.)
I-95	8.8 miles (14.2 km.)
I-81	12.8 miles (20.6 km.)
I-495	23.2 miles (37.3 km.)
I-395	24.6 miles (39.6 km.)
I-270	27.1 miles (43.6 km.)
I-370	27.5 miles (44.2 km.)
I-295	32.3 miles (51.9 km.)

Note: Measured from border of locality/region.

Highways				
Highway 17	Highway 211	Highway 215	Highway 245	Highway 28
Highway 29	Highway 50	Highway 55		

Note: 4-Lane US Highways located within locality/region.

Commercial Air Service		
<i>Washington Dulles International Airport, Dulles -- 32.7 miles (52.7 km.)</i>		
Aeroflot Airlines	Air France	All Nippon Airways
American Airlines	Austrian Airlines	British Airways
Delta Air Lines	Ethiopian Airlines	Icelandair
KLM Royal Dutch Airlines	Korean Air Lines	Lufthansa German Airlines
Saudi Arabian Airlines	Southwest Airlines	United Airlines
US Airways	Virgin Atlantic Airways	JetBlue Airways
South African Airlines	SAS/Scandinavian Airlines	Copa Airlines
Virgin America	Avianca	Qatar
Cayman Airways	Porter Airlines	TACA Airlines
Turkish Airlines	AeroMexico	Brussels Airlines
Emirates	Etihad Airways	Sun Air International

The direct access to Fauquier provided by several major highways, including Interstate 66 and Route 29, allows a reverse-commute for in-county commuters.

Transportation

Commercial Air Service

Ronald Reagan Washington National Airport, Arlington -- 48.7 miles (78.3 km.)

Air Canada	AirTran Airways	American Airlines
Delta Air Lines	Frontier Airlines	Southwest Airlines
Sun Country Airlines	United Airlines	US Airways
US Airways Express	US Airways Shuttle	Alaska Airlines
JetBlue Airways	Virgin America	

Charlottesville-Albemarle Airport, Charlottesville -- 64.9 miles (104.5 km.)

American Airlines	Delta Connection	United Airlines
US Airways Express		

Note: Within a 75-mile drive of the center of the locality.

Fauquier County is approximately 30 minutes from Dulles International Airport, 55 minutes from Reagan International Airport, and two hours from Baltimore-Washington International Airport.

Transportation

Freight Rail Service

Norfolk Southern Railway Company

Fauquier County is approximately one hour away from Charlottesville-Albemarle Airport.

Seaports

<i>Name</i>	<i>Distance</i>
Port of Virginia (Inland Port Front Royal)	35.0 miles (56.3 km)
	100.0 miles (160.9 km)
Port of Virginia	171.0 miles (275.2 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

<i>Name</i>	<i>Distance</i>
Port of Washington - Dulles	32.7 miles (52.7 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.

Utilities

Utilities	
Electric	Northern Virginia Electric Cooperative
Electric	Dominion Virginia Power
Natural Gas	Columbia Gas of Virginia
Telecommunications	Verizon South
Telecommunications	Verizon-Virginia
Water	Town of Warrenton
Water	Fauquier County Water & Sewer Authority
Water	Marshall Waterworks
Water	Vint Hill Economic Development Authority
Waste Water Treatment	Fauquier County Water & Sewer Authority
Waste Water Treatment	Town of Warrenton
Waste Water Treatment	Vint Hill Economic Development Authority
Solid Waste Disposal	Fauquier County Landfill

The Fauquier County Water and Sanitation Authority owns and operates nine public water systems serving a total of approximately 4,000 customer accounts. The Authority also owns and operates three public sewer systems, serving a total of approximately 3,000 customer accounts.

Financial Institutions

Financial Institutions — 2nd Qtr 2012 Assets	
<i>Bank</i>	<i>Assets (millions)</i>
Wells Fargo Bank, N.A.	\$1,180,190.0
PNC Bank, N.A.	\$291,824.1
Branch Banking and Trust Company	\$173,678.2
SunTrust Bank	\$172,028.5
Capital One, National Association	\$158,240.4
Union First Market Bank	\$3,966.1
Summit Community Bank, Inc.	\$1,409.3
The Middleburg Bank	\$1,213.0
Sonabank, N.A.	\$711.7
The Fauquier Bank	\$580.7
Oak View National Bank	\$123.0

Fauquier County is home to twenty wineries and vineyards.

Government and Taxes

Government

Fauquier County has a County Administrator and a five-member Board of Supervisors.

The county has a comprehensive plan, an economic development plan, and zoning and subdivision ordinances.

Warrenton is the county seat. Remington and The Plains are other incorporated towns.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

[Manufacturer's Tax Profile \(Fauquier\) pdf](#)

[Non-Manufacturer's Tax Profile \(Fauquier\) pdf](#)

The county operates a comprehensive public recreation program, with organized leagues, activities, and instructional classes for participants of all ages.

Community Facilities

The Fauquier Hospital in Warrenton is a 86-bed modern health care facility offering a 24-hour emergency room, general acute care, intensive care, outpatient surgery, full-service home health care, and a lifeline for the elderly and handicapped. In addition, a number of hospitals in Northern Virginia; Washington, D.C; Culpeper; and Charlottesville are easily accessible. Emergency air transport service is also available.

The county has over 150 physicians and 25 dentists.

The Fauquier County Health Department, based in Warrenton, provides public health service to the community. Mental health service is delivered through a private clinic.

There are two nursing homes, six assisted-care/retirement facilities, and a hospice program that serves the terminally ill.

Fauquier County has over 70 places of worship with 23 denominations represented. Jewish synagogues are located in nearby Fairfax County and Fredericksburg.

The Fauquier County Public Library has a collection of 128,000 volumes at three locations: Warrenton, Bealeton, and Marshall. It administers a number of special programs, including monthly visits to the physically and visually challenged patrons with large print books and books on tape and monthly visits to daycare centers, pre-schools, and Head Start programs with age appropriate books.

Much of Fauquier County's heritage is associated with agriculture. The horse industry and related activities, as well as wineries and events such as the Fall Farm Tour play an integral part in the county's lifestyle as well as supporting tourism. Events such as the Virginia Gold Cup races, held annually in May, attract thousands of competitors and spectators to the area from all over the East Coast.

Community Facilities

(continued)

The community offers an assortment of shopping choices to the consumer ranging from the centrally located shopping centers in Warrenton to quaint specialty shops in towns and villages throughout the county. Warrenton's Old Town retail district offers specialty clothing, bookshops, toys, artwork, and crafts in an attractive restored environment complete with brick sidewalks. The outlying portions of the county are served by numerous smaller commercial centers offering general variety, drug, grocery, and hardware stores to meet residents' immediate needs.

Farmers' Markets in The Plains, Warrenton, and Opal offer fresh produce seasonally.

Fauquier County has over 70 places of worship with 23 denominations represented. Jewish synagogues are located in nearby Fairfax County and Fredericksburg.

Lifestyle

The Fauquier Community Theater provides music, dramatic, and comedy productions for local theater enthusiasts. Various community ensembles, including the Warrenton Chorale, the Youth Choir, the Handbell Choir, and the Piedmont Regional Orchestra present additional musical treats. During the summer months Bluemont concerts are sponsored by the county parks and recreation department, bringing noted jazz, blues, bluegrass, and classical programs to the area. With Washington, D. C. close by, a wealth of entertainment and cultural events are available to residents of Fauquier County.

The county operates a comprehensive public recreation program, with organized leagues, activities, and instructional classes for participants of all ages. Local facilities include C. M. Crockett Park on the 109-acre Germantown Lake where boating, fishing, and hiking trails are available. Tennis courts are located throughout the county in conjunction with many school sites. Private recreation facilities include swim clubs, tennis and racquet clubs, and a country club complete with an 18-hole golf course. Roller skating and bowling are also available in the community. The County also owns and operates Marshall Community Center, Vint Hill Park, Upperville Park, John Marshall Park, and the Gold Mining Museum at Monroe Park.

Sky Meadows State Park offers hiking trails with rugged terrain and pleasant camping facilities. The park consists of over 1,500 acres on a restored farm that has been developed into an interpretive historical crafts display. A portion of the Appalachian Trail extends through the park and leads into the Blue Ridge Mountains. A state forest and two Wildlife Management Areas are also located in the county. Area ponds and streams provide superb fishing opportunities, and the countryside allows for excellent deer, bird, and small game hunting. White water canoeists will find the scenic Rappahannock River an exciting challenge.

Vint Hill Business Park, offering a diverse living and working environment, is home to 60 businesses and more than 1,000 employees.

Lifestyle

(continued)

Much of Fauquier County's heritage is associated with agriculture. The horse industry and related activities, as well as wineries and events such as the Fall Farm Tour play an integral part in the county's lifestyle as well as supporting tourism. Events such as the Virginia Gold Cup races, held annually in May, attract thousands of competitors and spectators to the area from all over the East Coast. Other tourist attractions are the Flying Circus Airshows in Bealeton, the Old Jail Museum in Warrenton, and guided trail rides.

Sky Meadows State Park offers hiking trails with rugged terrain and pleasant camping facilities. The park consists of over 1,500 acres on a restored farm that has been developed into an interpretive historical crafts display.

[Washington-Arlington-Alexandria MSA Profile](#)

[Northern Virginia Profile](#)

[Fauquier County](#)

[Vint Hill Economic Development Authority](#)